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Premiair
SOLUTIONS LIMITED

Welcome to the latest edition of Premiair News.

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In this issue we have included an article on the Carbon Trust which we hope you will find informative. Despite the fact that the Government are offering interest loans to many SME's there seems to be some reluctance from end users to maximise this facility. In most cases the savings made by using new energy efficient compressed air equipment more than pays for the loan... so technically the compressor pays for itself from day one !

Premiair News

2010 Consumables Catalogue launched!

We are delighted to announce that our new consumables catalogue for 2010 has been launched. Featuring over 15,000 products ranging from tubing to push fittings.

You can purchase online, over the phone, fax or email and as long as your order is placed before 4pm it will be with you the next working day.

Why not have a look at www.premiair-solutions.co.uk



Premiair Case Study

One of the largest employers in East Anglia, and an existing service customer of Premiair, suffered an air end failure on one of their Atlas Copco GA90's (90kw fixed speed compressor). This left them with no back up at all and with them being a 24/7 365 day per year site, they found themselves in a very precarious position.



However they had the insight to install an HPC SAM4/4 controller the previous year, which gave them full on line monitoring and datalogging from the previous 12 months. Hence it allowed us to immediately determine what was the best sized machine for the application.

It was clear from the datalogging that the customer would benefit from a VARIABLE SPEED compressor especially at night and weekends when the air demand fluctuated significantly. The controller indicated some savings of around £16,000 per annum which would return a 2 year payback on the original capital investment. Not only that but the customer received a 5 year Parts and Labour warranty free of charge on the new machine.

However this was not the end of the story!!! Because our customer are highly advanced at maximising energy savings they decided to measure the power consumption themselves to compare it with the indicated savings highlighted by the controller. Here's where the news just gets better and better because the savings actually were greater than at first thought.



The compressor actually paid for itself within 14 months on a £30k capital investment.



Premiair and the Carbon Trust

Did you know that Premiair Solutions is an Approved Supplier with the Carbon Trust?

Premiair Solutions Limited is one of very few locally accredited companies to be registered as a Carbon Trust approved suppliers.

Work resulting from an energy efficient audit conducted by us could be eligible for an Energy-Efficiency Loan. Energy Efficiency Loans from the Carbon Trust are a cost effective way to replace or upgrade your existing equipment and systems with a more energy efficient set up. This means an immediate benefit from carbon, energy and cost savings.

From an environmental perspective, it's an effective way for businesses to cut carbon emissions and, in turn, combat climate change.

Small or medium-sized enterprises (SMEs) could borrow from £5,000 to £100,000. It is unsecured, interest free and repayable over a period of up to 4 years. There are no arrangement fees and applying for a loan is very straightforward.



Premiair Service

At Premiair first class after sales service is at the heart of our company ethos.

As such we offer a wide range of service plans to suit our customers individual needs:-

- All of our engineers are factory trained and backed by a fully comprehensive spares stock from our Thetford operation
- A brand new HPC diesel driven compressor to use for those customers who can't afford any down time during servicing
- Flexible service schedules allowing the larger customer to spread his cost over 12 monthly instalments.
- Immediate response to those customers, who have a service agreement in place, to breakdowns.



We have a wide range of experience on all makes of compressor and downstream equipment.

Over the coming issues we will detail our different service levels and in the next edition of our newsletter we have an exciting new product to launch that is aimed purely and simply and helping customers eliminate unexpected bills for untimely breakdowns, so keep watching this space!!!



Premiair Contact

If you would like to get in contact with Premiair Solutions be it to discuss service contracts, consumables or having a face to face meeting to discuss your requirements, please feel free to call us on 01842 754488 or email sales@premiair-solutions.co.uk.